

OUR COMPANY

- Mexican company.
- Established In 2004, in Saltillo Coahuila.
- In 2013 the company expanded to San Nicolas de los Garza, Nuevo Leon.
- Vertically integrated:

 Metal fabrication + Stamping + Welding + Painting process (E- Coat / Powder Coat).
- 85% of our sales are for the automotive industry, 15% home appliances.
- **Certified with** ISO:9001-2015.
- IMMEX Registry.



STRATEGIC LOCATION

In virtue that the north region of the country has a vast industrial tradition, a strong automotive culture has been forged over 30 years of experience in Coahuila fabricating auto parts and assembling vehicles of great quality for the world.

Allowing Metalwork and Stamping to develop a team of highly qualified professionals in a range of disciplines with a high sense of commitment and passion for their work, positioning the company as a reference in the national automotive industry in the production of made to measure products through metal fabrication processes, high volume and complexity metal stamping products.



		SALTILLO	MONTERREY
METAL CUTTING			
BLANKING			
STAMPING			
METAL FABRICATION			
	Light		
	Weigh		
PAINTING	L		
	Spray		
	Powde	r	
	E-Coat		
TOOLING MAINTENANCE & REPAIR			

CAPABILITIES BY LOCATION

In response to our Customer's needs, we have developed technological specialties to generate higher value saving on logistic costs while offering a complete range of solutions.





COAHUILA PLANT

Site: 84,600 m².

Roofed area: 34,562 m².

- Metal cutting.
- Blanking.
- Stamping.
- Metal fabrication (light and heavy duty).
- Spray painting.





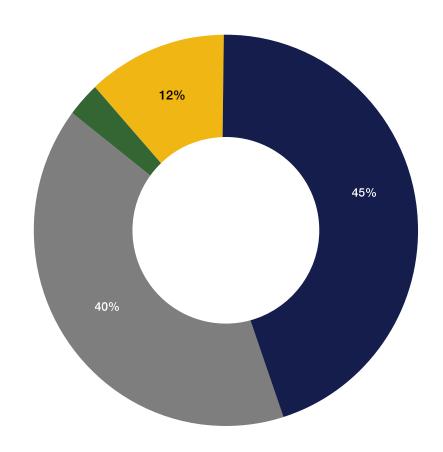
NUEVO LEON PLANT

Site: 102,065 m²

Roofed Area: 50,095 m²

- Blanking.
- Stamping.
- Metal fabrication (Light.)
- Powder coat.
- E-Coat.

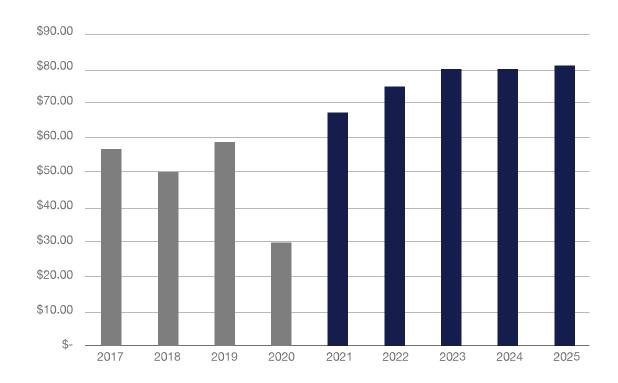




SALES DISTRIBUTION

- Heavy vehicles.
- Light vehicles.
- Agroindustry and tractors.
- Energy.





2019 total sales: 59.5 MIO USD

STRATEGIC PLANING

OUR VISION: 2025

Increase presence and content with actual clients.

Expand our presence in the sector of tractor vehicles and heavyweight industry.

Increase our participation in the electric industry, with strategic companies of global reference and strong presence in Mexico.

To be recognized for the excellence in our E-Coat and Powder Coat painting processes, the versatility in our lines and vast production capacity.





INDUSTRY 4.0

We count with a web platform, were our clients can access in real time, know the location of their products in our warehouse and in transit to their facility.

With this information practical decisions can be taken knowing the status of the delivery compliance, i.e. covering needs presented of potential operative risks, as lack of materials, failures in production programming, visualization of critical materials, lack of containers, transport programming, past due, between others.













METAL FABRICATION

Complex assemblies great scale and low volume.

STAMPING

Progressive process and manual transfer.

ASSEMBLY

Projection welding, MIG, TIG, and robotic welding.

E-COAT

Capacity 14,000 ft²/hr.

POWDER COAT

Capacity 6,000 ft²/hr.





Metal Fabrication



METAL FABRICATION

Commonly when production volumes are low, the investment in new tooling is not justified, therefore our clients opt for processes of mechanical metal fabrication that guarantee quality and consistency in the production, saving unnecessary spendings.

Metalwork has the equipment and technical abilities to create complete processes and turn key projects, according to dimensions, volume and technical specifications required by customers.

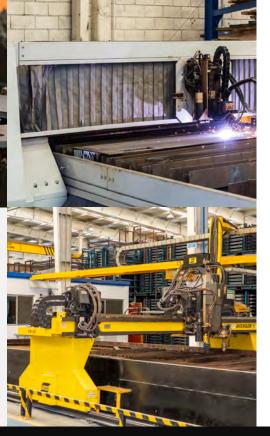


Metal Fabrication

DIMENTIONS Width: 5' - 6.5' ft. Length: 10' - 13' ft.



MATERIALS
Aluminium.
Carbon steel.
Stainless steel.



CUTTING PROCESS LASER-PLASMA

■ Laser
■ Plasma

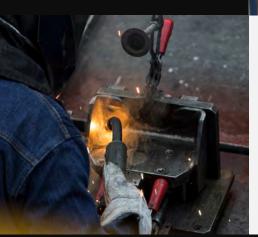
DESCRIPTION	ID	W (ft)	H (ft)	MATERIAL	TH MAX.
Laser Trumatic L3030 (3500 watts)	LA-01	5′	10′	Aluminium , carbon	3/8"CS, 5/16"SS
Laser Bystronic (4000 watts)	LA-02	6.5′	13′	steel, stainless steel.	1/2"CS & SS
Plasma Komatsu	VA-36	6´	20´	Carbon _ steel, _	1"- 3"CS,
Plasma Komatsu	VA-42	6´	12′	stainless steel.	3/4"SS 3/4"CS, 1/2" SS

MACHINE LIST.



Metal Fabrication

CAPACITY **25 cells.**





WELDING PROCESS

In constant search for evolving adding value to our products and processes, Metalwork & Stamping has developed the assembly division, where we can offer the following capabilities:

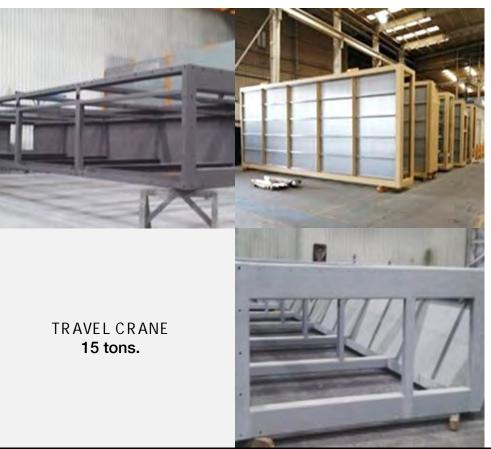
- Manual welding assemblies.
- Assemblies with robotic cells in MIG, TIG and of projection in Carbon steel, stainless steel and aluminium.



Metal Fabrication

AR E A **870 m².**





SPRAY PAINTING

We apply spray paint under different systems such as:

- Interthane 990.
- Interzinc 52.
- Intergard 475.
- Intherthem 50 AMERON.
- PSX700FD.

Metal Fabrication

BENDERS 4

R ANGE **50 - 400 tons.**





LENGTH **2' - 18' ft.**

MAX THICKNESS up to 3/8".



STEEL BENDING

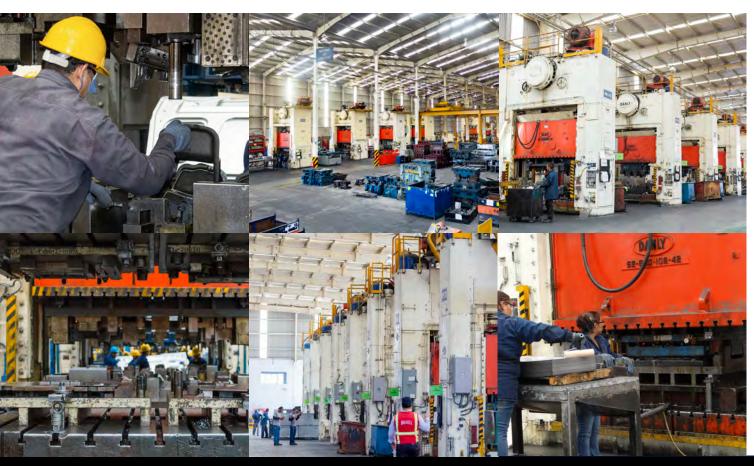
DESCRIPTION	ID	CAPACITY (U.S. TON)	LENGTH (ft)	THK,MIN (in)	THK,MAX (in)
Cincinnati	VA-13	230	14′	GA22	3/8"
Cincinnati	VA-18	300	12′	GA22	3/8"
Cincinnati	VA-20	400	16′	GA22	3/8"
Ermaksan	VA-23	320	10′	GA23	3/8"

MACHINE LIST.





TECHNICAL CORE COMPETENCES Stamping



STAMPING PROCESS

- We are equipped with 86 presses with a range from 90 to 2000 tons.
- Progressive processes from 90 tons to 2000 tons.
- Manual processes from 400 up to 1500 tons. With a maximum bed size of 108" x 200" in 1000 tons presses, Up to 1500 tons with buffers.
- Blanking presses and progressive with maximum bed capacity of 96" x 144".



QTY.	BRAND	CAPACITY (U.S. TON)	BOLSTER SIZE	ROUTE OF THE CONECTING ROD	ADJUSTMENT TRAVEL	H. ADJU: MAX.IN		OPERAT	OR MODE PROGR.
2	USI	INTE 800/ EXT 600	84 x 144	30	36	82	46	Х	
1	RAVNER	800 US	120*84*8	16	8.25	36	27.5	X	X
1	USI	2000	72 x 144	30	12	44	32	X	
1	USI CLARING	1500	54*60	18	12	35	23	X	
1	USI	1250	60 x 108	30	18	44	26	X	
2	USI	1250	60 x 108	30	18	48	30	X	
4	SCHULER	1100	180 x 108	30	24	60	36	X	
1	SCHULER	1000	108*42*8	20	13	43	30	X	
1	USI CLARING	1000	108*60*8	20	13.25	46.5	34.5	X	
1	VERSON	1000	144*96*10	12	5.75	47.75	42	X	Х
1	USI CLEARING	1000	144"x 96"	12.38	6	75.63	69.63	X	X
1	DANLY	1000	180 x 96	30	24	60	36	X	
1	DANLY	1000	180 x 96	30	24	60	36	X	
1	BLISS	850	96 x 144	20	20	50	30	X	
5	BLISS	800	72 x 108	20	20	49	29	Х	
2	DANLY	600	108*48*4	24	16	48	32	X	
1	DANLY	600	108*48*4	24	Χ	48	32	X	
1	DANLY	600	108*48*4	24	11	48	37	X	
1	DANLY	600	132"84*7	28	13	58	45	Х	Х
1	DANLY	600	132"84*7	28	15	57	42	Х	
1	DANLY	600	132"84*7	28	13	55	42	Х	
1	DANLY	600	132"84*7	28	15	56	42	Х	
3	DANLY	600	108*42*8	18	14	44	30	X	
1	DANLY	600	108*42*8	18	11	44	33	X	
1	DANLY	600	108*42*8	18	14	43.75	30	X	
1	DANLY	600	108*42*8	18	11	42	31	X	
2	DANLY	600	108*42*8	18	14	44	30	X	
1	USI	600	84 x144	30	30	50	20	Х	
2	USI	500	60 x 108	30	18	44	26	X	
5	USI	400	8 x 72 x 120	30	30	52	22	X	
1	USI	400	72 x 120	30	30	52	22	X	
1	USI	400	72 x 120	30	30	52	22	X	
1	USI	400	72 x 120	30	30	52	22	X	
1	VERSON	300	96*48*3	17 1/4"	7.75	27.5	19.75	Х	Х
1	VERSON	300	96*48*3	17 1/4"	7.75	26.375	19	Х	Х
1	VERSON	250	96*48	20	4	48.25	44.25	Х	
1	VERSON	250	96*48	24	10	54	44	Х	
1	VERSON	250	96*48	24	9.125	53.25	44.125	Х	
1	VERSON	250	96*48	" 20	10	54	44	X	
1	USI CLARING	200	35*54	11 3/4	4.75	19.25	14.5	X	Х

MACHINE LIST.

TECHNICAL CORE COMPETENCES Stamping

STAMPING PROCESS

- We are equipped with travel cranes of 10, 15 and 20 tons.
- Production capacity guaranteed.
- Two manufacturing sites: Saltillo, Coahuila and San Nicolas de los Garza, Nuevo Leon.
- Toolmakers groups for maintenance and repairing on both sites.



TECHNICAL CORE COMPETENCES Stamping



BLANKING PROCESS

- Blanking press MP400.Capacity 1000 tons.Bed 144" x 96".
- Blanking Press MP 420Capacity 1000 tons.Bed 144" x 96".





Assembly

DESIGN

Based on volume and technical specifications and specific customer requirements.



ASSEMBLY CELLS

Automated and dedicated
for each project.

ROBOTIC ASSEMBLY

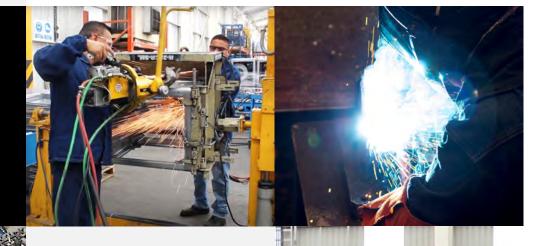
Metalwork has available areas for the installation and development of new automated assembly lines in Coahuila and Nuevo Leon.

Our engineers and automation specialists are available to identify new business opportunities for future outsourcing projects for assembly lines of finished products, offering clients substantial savings, guaranteed supply and quality of the finished product.



Assembly

CAPACITY **25 Cells.**



MATERIALS
Carbon steel.
Stainless steel.



Semiautomatic welding.

GMAW: Gas metal arc welding. FCAW: Flux colores welding. SAW: Shield arc welding.

Manual welding.

GTAW-TIG: Tungsten inner gas welding.

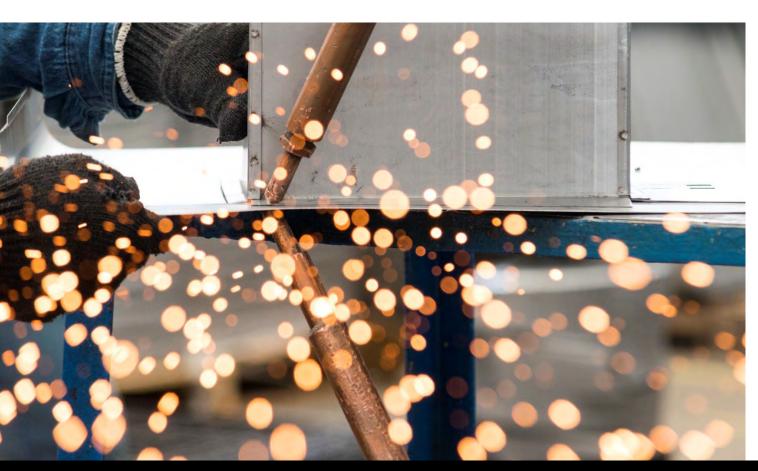
SMAW: Shield metal arc welding.

Spot welding.

RSW: Resistance sean welding.



Assembly



BRAND	ID	WELDING PROCESS	SPECIFICATIONS
Miller Dimension 452	SO: 01,02, 03,04,05,07, 17,25,27,84, 86,87	GMAW,SMAW, FCAW,SAW, GTAW,CAC-A	INPUT: VOLTS 230/460 /575 AMP 90/45/36 KW 22.3 HZ 60 OUTPUT: VOLTS 38 AMP 450
Miller DeltaWeld 452	SO: 28,34, 35,59	GMAW,FCAW, SAW,CAC-A	INPUT: VOLTS 230/460 /575 AMP 63/32/25 KW 21.1 HZ 60 OUTPUT: VOLTS 32 AMP 450
Miller Dimension 652	SO: 75,76, 77,78	GMAW,SMAW, FCAW,SAW, CAC-A	INPUT: VOLTS 230/460 /575 AMP 126/62/50.4 KW 34.8 HZ 60 OUTPUT: VOLTS 63 AMP 650
Miller DeltaWeld 302	SO: 93,97, 98,101, 102,103	GMAW,GMAW, PFCAW,SAW, CAC-A	INPUT: VOLTS 230/460 /575 VCA AMP 42/21/17 KW 12.7 60 HZ OUTPUT: RANGO VOLTS 10-32 AMP 300

SEMIAUTOMATIC WELDING / WELDING EQUIPMENT.



TECHNICAL CORE COMPETENCES Assembly







CERTIFIED WELDING

We work and comply with the norms and codes of:

- AWS (American Welding Society).
- ASME (American Society of Mechanical Engineers).
- WPS (Welding Procedure Specification).
- WPQ (Welder Procedure Qualitifaction).
- The American Society for Nondestructive Testing.





TECHNICAL CORE COMPETENCES Painting

WORK WINDOW
Width 3 ft.
Heigth 6 ft.
Length 9 ft.



AREA **2,000 m².**

CAPACITY **6,000 ft²/hr.**

POWDER COAT PAINTING

- 11 station process.
- Application according to customer's specifications.
- Heated at 180° C for 20 minutes metal temp.
- Line speed 10ft/min.
- Load capacity 6,000 ft²/hr.



Painting

WORK WINDOW
Width 3 ft.
Heigth 6 ft.
Length 9 ft.





ELECTROPHORETIC PAINTING

BY INMERSION

- 11 station process.
- E-Coat application Powercron 6100 HE PPG.
- Heated at 180° C for 20 minutes metal temp.
- Line speed 18 ft/min.
- Load capacity 14,000 ft²/hr.



TECHNICAL CORE COMPETENCES Painting



9984120, 9986165 GM14671TYPE A&H



DBL 7381.22 DBL 7391.0/10/54/60



MS PB 60-25 MS PB 60 2H



WSS-M2P177-A,B,C WSS-M64139-A WSS-M64140-A



GS90011 (VDA621-415)



MPAPS-G9009



TL260;OfL-X630, X634

MILITARY

MIL-DTL-53084B

E-COAT SPECIFICATIONS

14,000 ft²/hr

Advice, support and certified by PPG.





QUALITY POLICY

Metalwork is committed in satisfying and meeting the regulatory requirements and technical specifications of the products, as well as establishing an approach of continuous improvement, guaranteeing stable processes that offer competitive advantages for our commercial partners, that generate more sustainable projects to guarantee quality and consistency in the operation and the assurance of future businesses.



MONITORING

Daily and

every shift.



REACTION
Immediate to the customer and alert following.



METROLOGY LABORATORY

We are equipped with measuring by coordinates machines MMC and CMM on both plants.

- MMC mobile arm.
- MMC portable arm.
- CMM column.
- Checking fixtures.





Certificado de Registro

Perry Johnson Registrars, Inc., certifica el Sistema de Gestión de la Calidad de

Metalwork & Stamping S.A. de C.V.

Av. Universidad # 1011 Nte., Col. Casa Bella, San Nicolás de los Garza, Nuevo León, C.P.66400, México

Blvd. Jesús Valdés Sánchez núm. 2271, Colonia Los Zacatones, Congregación San Jose de los Cerritos, Coahuila, México, C.P.25298, México

De ahora en adelante denominada la organización, declara por este medio que está en conformidad con:

ISO 9001:2015

Este registro incluye el siguiente alcance de certificación

Manufactura y Pintura de Componentes y Ensambles Metálicos para el Sector Metal Mecánico, Industrial y Automotriz

Este Certificado es concedido de acuerdo a las reglas que rigen el Sistema de Registro anteriormente mencionado, comprometiéndose la Organización, con la Entidad que la certifica, a observar y mantenerse conforme la regulación establecida y cumplir con los requisitos indicados.







Terry Boboige, President

Perry Johnson Registrars, Inc. (PJR) 755 West Big Beaver Road, Suite 1340 Troy, Michigan 48084 (248) 358-3388

La validez de este certificado es administrada por medio de vigilancia continua

Techa efectiva:

Fesha de Vencimiento

No. del Certificado.

17 Noviembre 2018

16 Noviembre 2021

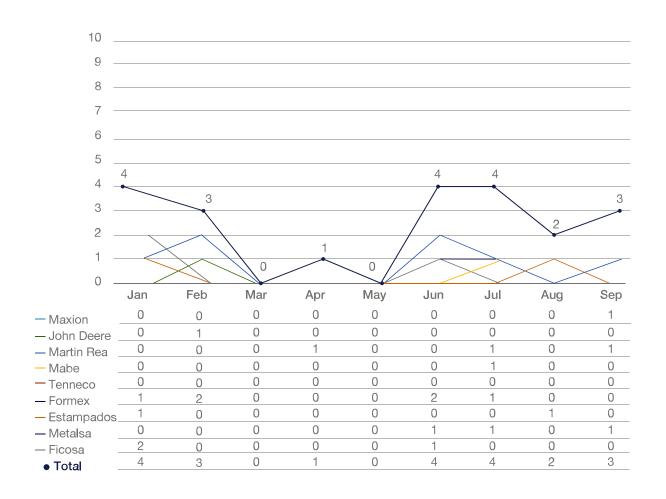
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QUALITY 2020

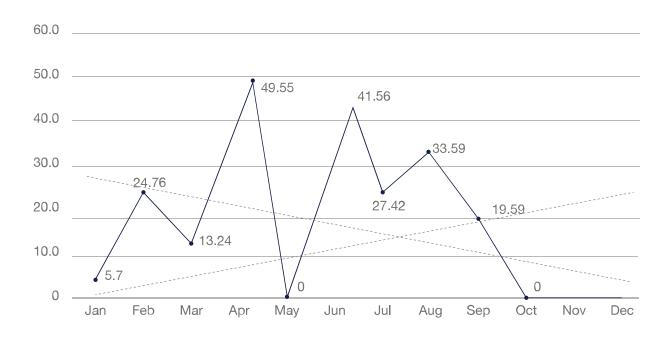
CERTIFICATION ISO-9001:2015

QUALITY 2020



EXTERNAL ALERTS





PPMs BEHAVIOR

- Constant monitoring.
- Permanent auto-evaluation.
- Corrective actions.

CUSTOMER	SOLD PIECES	DEFECTIVE PIECES	TOTAL PPM	SALES % PARTICIPATION
Navistar	1,060,797	0	-	7.96
Formex	8,437,860	7	0.8	63.31
Emm	1,586,862	6	3.8	11.91
Metalsa	1,207,430	11	9.1	9.06
Gestamp	213,813	2	9.4	1.60
Mabe	146,017	0	-	1.10
John	7,228	2	276.7	0.05
Deere Martin Rea	231,876	129	556.3	1.74
Ficosa	436,294	46	105.4	3.27
Total	13,328,177	203	15.2	100.00

Sold pieces	13,328,177
Defective pieces	203
Total PPM per plants 2020	152

QUALITY IS PRODUCED

EVERYDAY

Total defective pieces 0.152 %.





MAINTENANCE Scheduled with SMS Software.





SPECIALIZED TOOL MAINTENANCE

We guarantee productivity and the integrity of the tools complying with proactive measures, preventive and corrective maintenance by highly qualified personnel.

- CNC Haas.
- Surface grinder.
- Boring machine.
- Lathe and milling machines.
- MasterCam and SolidWorks.



SPECIALISTS					
Coordinators	TPM planner	Die makers	Supervisor s	Maching supervisor	
2	2	27	3	1	

OPERATORS					
Machining operators	Die maker assistants	Fine tunning die makers	General assistants		
10	3	7	4		

QUALIFIED STAFF

We have the experience and mediums to ensure the correct functioning of the tools.

■ Total technitians in Tool Room: 59

■ Total tools: 387

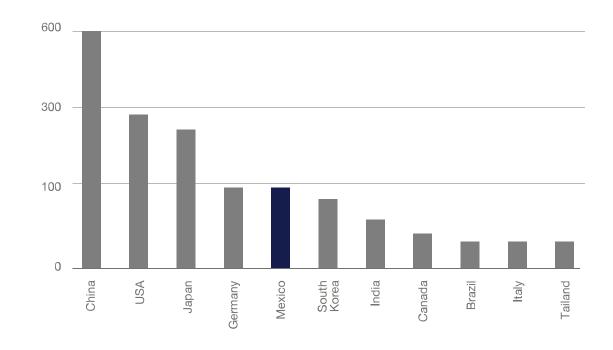
Average tools: 14





Automotive Sector Perspective

Billon dollars



GLOBAL PERSPECTIVE

Mexico is the 5th producer of auto parts globally with 97 billion dollars, at the closing of December 2019.

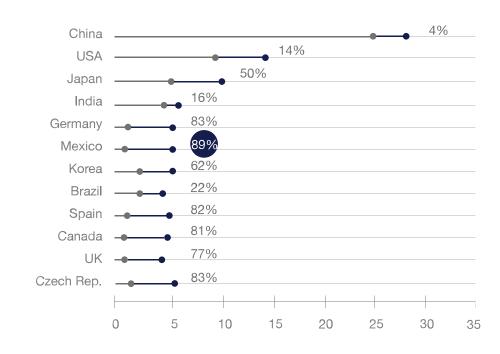
2020 forecast:

76,421 billion dollars.

Source: INA with informations from INEGI, includes autoparts sales that are considered in different branchs of the SCIAN code are not included *Forecast 2019



Automotive Sector Perspective







MEXICO IN THE WORLD

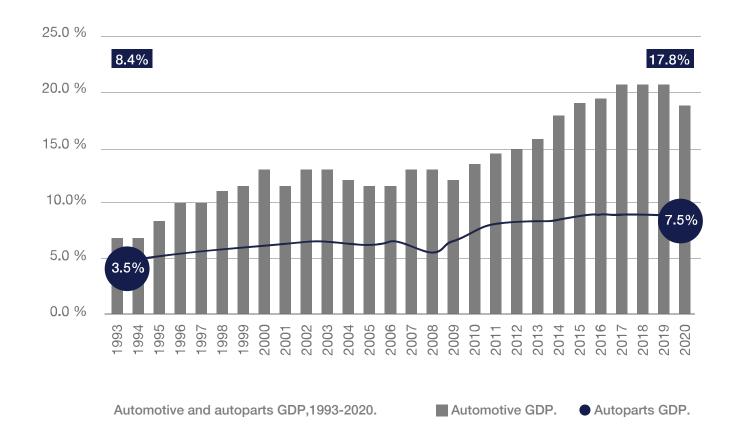
Our country has 13 trade agreements with 52 countries where exports are above 3.3 million automobiles thanks to the high quality of materials, labour skills and our geographic location.



Source: INA with information of Automotive News, Marklines



Automotive Sector Perspective



SUSTAINED GROWTH

Mexico is the 5th producer of auto parts globally with 97 billion dollars, at the closing of December 2019.

*2020 Forecast.



Automotive Sector Perspective

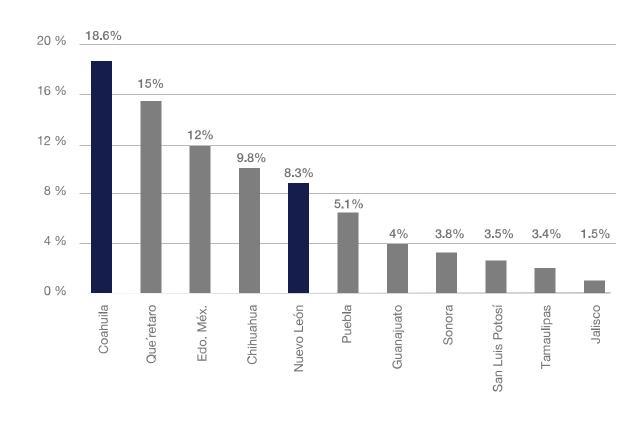


THE INDUSTRY IN MEXICO

Source: INA with informations from INEGI, includes autoparts sales that are considered in different branchs of the SCIAN code are not included. *2019 Forecast



Automotive Sector Perspective



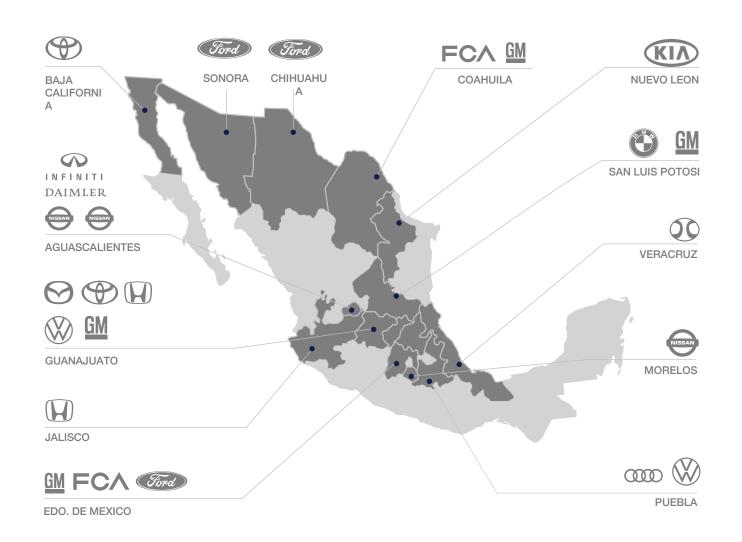
PRODUCTION BY STATE

We have presence in the highest productive state of the automotive sector. Coahuila with 18.6% and Nuevo Leon, that generates the 8.3% nationally.

Source: INA with information from INEGI and SE



Automotive Sector Perspective



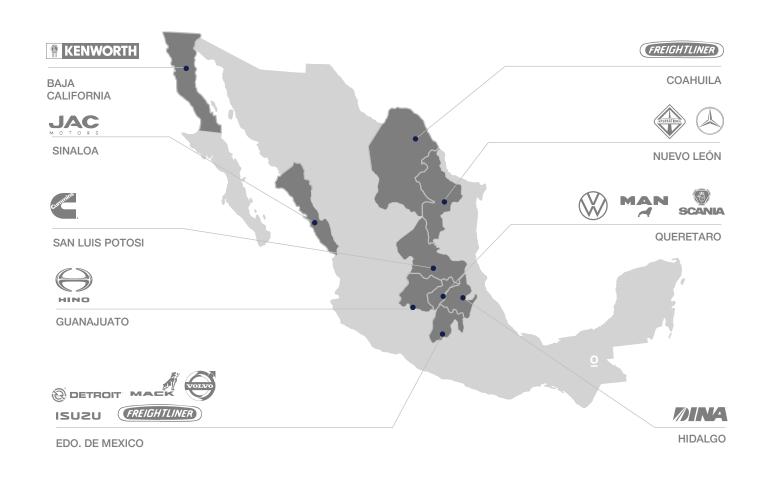
AUTOMOTIVE MAKERS

LIGHTWEIGHT AND MOTORS

Source: INA with information from INEGI and SE



Automotive sector perspective



AUTOMOTIVE MAKERS

HEAVYWEIGHT AND MOTORS

Source: INA with information from INEGI and SE



CURRENT CUSTOMERS MÉXICO 2020



CURRENT CUSTOMERS

WORLDWIDE 2020





GALLERYAutomotive Industry







GALLERY

Automotive Industry







GALLERY Automotive Industry





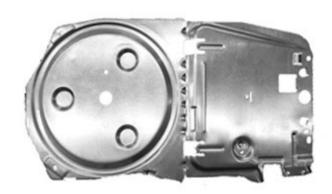




GALLERY Home Applicances









GALLERY Farming Industry





GALLERY Farming Industry

